

Pointing the Way

www.compassfcu.com

Compass announces two college scholarship winners

wo college-bound seniors in Oswego County have received a big financial boost from Compass Federal Credit Union.

Brian Walczak, a graduate of Oswego High School, and Amanda Wood, a graduate of G. Ray Bodley High School in Fulton, were the winners of two annual college scholarships worth \$4,000 each. Both received their awards June 7th at 131 George Street.

Walczak plans to attend Clarkson University in Potsdam to pursue a double major in electrical and computer engineering. Wood is heading to Daemen College in Amherst, near Buffalo, with plans to earn a doctorate in physical therapy.

Walczak's love of engineering stems from a passion for science and math. His mother, Anne Marie, said her son has always loved to take things apart, including an electric guitar in his middle school years.

Wood said her interest in physical therapy began in elementary school, when she started working with special-needs students. This year, she finished six years of that work by volunteering in a special education classroom at her high school.

To determine the scholarship recipients, members of the credit union's Supervisory Committee reviewed applications from 23 students. The credit union has been awarding these scholarships since 1992. "We are always very pleased to help young, accomplished students like Brian and Andrea," Compass Manager Tom O'Toole said.



Holding their scholarship awards are Brian Walczak, left, a senior at Oswego High School, and Andrea Wood, a senior at G. Ray Bodley High School in Fulton. Standing (from left to right) are Mike Wheeler of the Compass Board of Directors and Supervisory Committee; Compass Manager Tom O'Toole; mother Anne Marie Walczak; Sue Naylor of the Compass Board of Directors; father Russell Wood; Eric Mai of the Supervisory Committee; mother Ann Marie Wood; and Joanne Gardner of the Board of Directors.

\$1 fee for returned mail now in effect

Due to the large volume of returned mail we receive, a \$1 fee will be charged to your account for each instance of returned mail. Please notify us of any address, phone, or e-mail changes as soon as you can.

Holiday Hours

Fourth of July Holiday Monday, July 5th All offices closed.

Labor Day Monday, September 6th All offices closed.

Need a mulligan? A do over? A second chance?

Why pay too much at another financial institution when you can swing your loan to Compass?

Apply for a loan & try our in-house Get a RATE DISCOUNT OF putting green to off refinanced win a prize! Vehicle Loans Personal Loans*

Offer ends August 31st.

Or get Compass' low rate, whichever is better

* The floor is 3.75% . Members must qualify. Other loan discounts do not apply.

A message from the Board

In tough financial times, give us a call

Based on what you see and hear in the news, our national economy has been slowly recovering from one of the worst financial downturns in history.

On a local and individual level, however, that kind of progress may be far from the truth.

That's why Compass Credit Union invites you to come in and talk to us should you ever find yourself struggling financially, as many people are. Don't hesitate to stop in or give us a call if you are having trouble making payments on your loans.



George DeLong Board President

We can work with you to restructure your loan, help you maintain good credit and avoid bankruptcy.

On a related note, our summer "mulligan" loan special could reduce your monthly loan payments if you act before August 31st. Simply transfer your vehicle or personal loan to Compass from another financial institution, and we'll take 1% off your rate (the floor is 3.75%). That's one way to make your summer a little brighter, no matter what your financial situation.

George DeLong Compass Board President

Riley Elementary students

A pair of Riley Elementary School students had a chance to be "millionaires for a day" after their names were drawn for the grand prize as part of Compass Credit Union's Bank at School program. The winners, third-grader Derek Kohut and second-grader Madison Belson, enjoyed high-class limousine rides to school on

June 16th with a few of their friends and siblings. The grand prize also included pizza parties for their classrooms, courtesy of the credit union.

Top right: Rick Gessner, right, of G&G Limousine in Oswego, picks up (from left to right) Tyler Wallace, Matt Taormina, Ian Kohut and Derek Kohut. Bottom: Rick later picks up (from left to right) Hailey Babcock, Mackenzi Belson, Joseph Powers and Madison Belson.





Meet our \$100 Grand Prize Winners

Compass members **Kassidy Thomas**, below, and **Kathleen Duschen**, right, each won \$100 in two separate grand prize drawings at Compass. Thomas won \$100 after playing the "Plinko" game at our Hillside Commons office at 7 Fourth Ave. This month-long promotion was aimed at



encouraging more foot traffic at our west side branch. Duschen won the drawing for our "Go Green" promotion aimed at encouraging members to sign up for one of our e-services.



GO GREEN TO GET SOME GREEN! We're having another drawing for \$100 in cash! Just sign up for one of these REE services before August 1st: L'Statements Daline Banking Duline Bill Pay

enjoy being "millionaires" for a day









Top left: Matt Taormina, Derek Kohut and Tyler Wallace explore the buttons and controls on the inside of the limousine.

Top middle: Mackenzi Belson, Hailey Babcock, Madison Belson and Joseph Powers cozy up on the limo's leather seats.

Top right: Mackenzi Belson, Hailey Babcock and Madison Belson devour fresh bunches of grapes in the Compass Credit Union conference room at 131 George St. As part of the limousine ride to school, students visited the credit union and enjoyed a complimentary breakfast of fruit, doughnuts and juice.

Top right, bottom: Derek Kohut and Madison Belson enjoy pizza from Enzo's during their complimentary classroom pizza parties.

Left: The limousine riders pose outside Compass Credit Union on George Street.

Art D'Amico receives Hall of Fame honor

ong-time Compass member **Ralph "Art" D'Amico** was recently inducted into the Credit Union Association of New York's "Hall of Fame" for having a



Compass Manager Tom O'Toole, right, shakes hands with Art D'Amico.

significant impact on credit unions and for "dedicating his life to the philosophy and success of the credit union movement," according to the association's web site.

D'Amico, 93, of Oswego, was one of five inductees honored June 8th during the association's annual meeting in Cooperstown. D'Amico played an instrumental role in the 44-year history of Compass, acting as interim manager on two separate occasions. In 1989, for example, D'Amico assisted current Compass Manager Tom O'Toole during his first few months on the job.

"You laid out a good foundation for me to work on," O'Toole told D'Amico after the Hall of Fame honor.

According to the Credit Union Association of New York, D'Amico began his credit union career in 1951 as a cost accountant at Marathon Paper Company. While there, he took the initiative to form a credit union and

became its first treasurer. Later, after Marathon moved away, D'Amico became manager of Nestle Employees Federal Credit Union until his retirement in 1982. Throughout his credit union career, which spanned nearly three decades, D'Amico led multiple efforts to rescue and rebuild credit unions throughout the state.

Important notice for all Compass members:

Effective immediately, Compass Credit Union will no longer be cashing post-dated checks. We apologize for any inconvenience, however, there will be no exceptions.

Attention Compass Credit Card Holders

Consider switching from a VISA Classic to a VISA Platinum card

If you currently have a VISA Classic card from Compass, consider switching to our Platinum card. You'll get excellent rates but also benefit from a higher credit limit and the option of getting rewards for your purchases, including cash back or gift certificates to a variety of national retailers.

Unlike the VISA Classic, which has a \$10,000 credit limit, the Platinum card has a credit limit of \$15,000 to \$25,000, depending on your credit score. For the Rewards card, every dollar you spend equates to a single reward point.* Stop in today to get the card that's right for you.

Card Type	Rate with automatic payment	Rate without automatic payment	Credit Limit
VISA Classic	8.90% APR	9.90% APR	\$10,000
VISA Platinum	8.90% APR	9.90% APR	\$15,000 to \$25,000*
Platinum with Rewards	9.90% APR	10.90% APR	\$15,000 to \$25,000*

* Members must qualify. The credit limit for Visa Platinum & VISA Platinum with Rewards depends on the applicant's credit score (a minimum score of 640 is required). All VISA cards have a 25-day grace period and **no annual fee**. A \$20 late fee is charged if payments are more than ten (10) days late. There is no fee for balance transfers.

*Rewards do not include cash advances or ATM transactions.

THEME PARK DISCOUNTS! Now available at any Compass location



How to reach us

Our main office: 131 George St. Oswego, NY 13126 Phone: 315-342-5300 Fax: 315-342-5294

Web site: For the most up-to-date information and more, please visit *www.compassfcu.com*. *Hillside Commons:* 7 Fourth Ave. Oswego, NY 13126 Phone: 315-341-7277 Fax: 315-341-7299

Novelis plant office:* P.O. Box 5160 Oswego, NY 13126 Phone: 315-349-0116 Fax: 315-349-0631 *Oswego Hospital:** 110 W. 6th St. Oswego, NY 13126 Phone: 315-349-5562 Fax: 315-349-5562

*Please note: Compass branches at Novelis and Oswego Hospital are only for employees at those facilities.

Take advantage of our courtesy ATMs

Compass members always have free, 24-hour ATM access at our George Street drive-thru and plant office. We also provide five free transactions per month at many courtesy ATMs listed below, with a \$1 fee for subsequent transactions within a given month.

Please note: These machines may disclose a surcharge for members even when it does not apply. Please call us at 342-5300 if you have any questions.

Oswego County Credit Union

O 300 West First Street

Empower ATMs at the following locations:

- Empower Credit Union on George Street and the Byrne Dairy on West Bridge Street in Oswego
- Empower Credit Union and kiosk off Route 481 in Fulton
- Empower Credit Union off Downer Street in Baldwinsville and in the village off Route 31

Today's quick tip

Balance inquiries at an ATM

Because you are charged \$1 for every balance inquiry at an ATM, consider a better way to get this information during non-Compass hours: Simply sign up for online banking or call our phone access system at **349-0123** and follow the prompts.



Your savings are federally insured to \$250,000.



National Credit Union Administration A U.S. Government Agency



The Compass quarterly newsletter is produced by Jackie Wiegand.